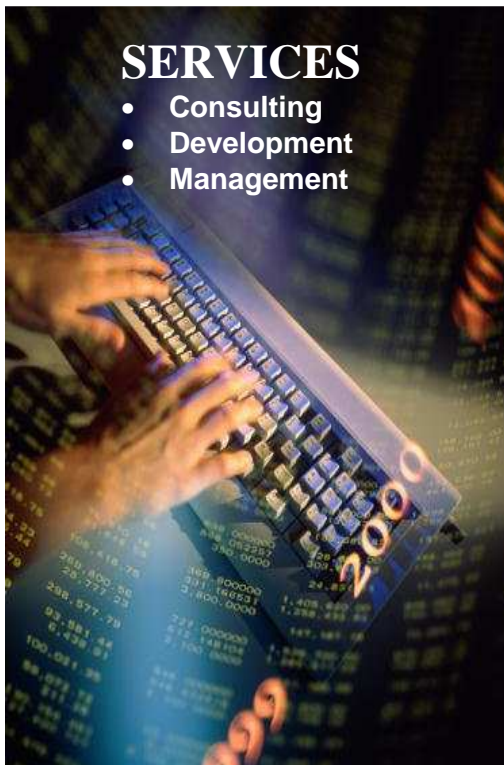




TRAINING

- Solutioning Courses
- Mini Courses
- Product Courses
- Training Programmes



SERVICES

- Consulting
- Development
- Management



PRODUCT

- Regulatory Compliance Reporting
- Financial Risk Systems
- E-Business Platform
- Support Tools
- Generic Reusables



Infomet

BUSINESS SOLUTION OFFERINGS – BANKING INDUSTRY



BUSINESS SOLUTION OFFERINGS – BANKING INDUSTRY

SERVICES

Consulting and Development Services		
Code	Description	Appr Hourly Rate ¹
FCOR	FINANCIAL COMPLIANCE OVERVIEW/REPORTING	R 850
BC	BANKING SUPERVISION COMPLIANCE (BASEL BASED)	R 850
FC	FINANCIAL SERVICES SUPERVISION COMPLIANCE (BASEL BASED)	R 850
AM	ASSET MANAGEMENT	R 850
LM	LIQUIDITY MANAGEMENT	R 850
HFDm	HEDGE FUNDS AND DERIVATIVES AND MODELLING	R 850
CRMM	CREDIT RISK MANAGEMENT AND MODELLING	R 850
ORMM	OPERATIONAL RISK MANAGEMENT AND MODELLING	R 650
BCM	BUSINESS COSTING MODELS	R 650
CAQ	CAPITAL ADEQUACY	R 650
SIS	STAKEHOLDER INFORMATION SYSTEMS AND THEIR ROLE IN COMPLIANCE	R 650
MBPCOR	MODELLING – FINANCIAL PRODUCTS FOR CORPORATE (BASED ON GBM) ²	R 850
MBPSME	MODELLING – FINANCIAL PRODUCTS FOR SME (BASED ON GBM)	R 850
MBPIND	MODELLING – FINANCIAL PRODUCTS FOR INDIVIDUALS (BASED ON GBM)	R 850
CBPRC	CLASSIFICATION OF FINANCIAL SPECIFIC PRODUCTS INTO REGULATORY CLASSES FOR REPORTING	R 850
MNGREP	MANAGEMENT REPORTING (ABC, AJTP, DUPONT, PROFITABILITY, etc)	R 850
GBM-ETL-CD	CONSULTING AND DEVELOPMENT SERVICES WRT SOURCING DATA FOR THE GBM	R 550
GBM-ERS-CD	CONSULTING AND DEVELOPMENT SERVICES WRT CUSTOM REPORTS	R 550

PRODUCTS

Infomet Products			
Code	Description	Estimated Cost	Time
GBM-DBBI	GENERIC BUSINESS MODEL (GBM) FOR THE BANKING INDUSTRY	R 10 MILLION	
GBM-UT	GBM - USER TOOL (FULLY INTEGRATED MAIN BUSINESS TOOL)	GBM ³ – R 2.4M	
GBM-UFE	GBM - USER FRONT END (OPTIONAL)	GBM ⁴ – 1.8M	
GBM-SQF	GBM - SIMPLE QUERY FACILITY	R 35 000	
GBM-CQB	GBM - CUSTOM QUERY BUILDER	R 25 000	
GBM-ERS	BASEL COMPLIANCE BASED ON THE GENERIC BUSINESS MODEL (GBM)	R 15 MILLION	
GBM-RC	RISK CALCULATORS BASED ON THE GENERIC BUSINESS MODEL (GBM)	Up to R 8 MILLION	
GBM-SHS	STAKEHOLDER SYSTEM BASED ON THE GENERIC BUSINESS MODEL (GBM)	R 4 MILLION	

Infomet Support Products			
Code	Description	Estimated Cost	Time
RRMT	REPORT REQUIREMENTS MANAGEMENT TOOL (content included)	R 1.8M	
ART	ADVANCED EXTRACTION AND REPORTING SYSTEM	R 400 000	
DMC	DATA MODELLING CENTRE FOR THE GBM	R 350 000	
SOET	STANDARD OPERATING ENVIRONMENT FOR THE GBM (content included)	R 1.6M	
DaMiT	DATA MIGRATION TOOL FOR THE GBM	R 650 000	
HESP	HIGH PERFORMANCE ENTERPRISE SOURCING PLATFORM	R 14 M	
GBM-ITN	COMPLIANCE SOLUTION IN A BOX (Itanium) (small institutions)	<R3m (CALL)	
GBM-IBM	COMPLIANCE SOLUTION IN A BOX (IBM p-Series)	<R3m (CALL)	

¹Already included in the overall GBM product but can be purchased separately.

²The Generic Business Model (GBM) consists of a set of predefined models for the respective areas, as well as database structures and rules.

³Consulting Rate can be negotiated depending on the duration of the engagement, and the amount of material / knowledge transferred.

⁴Consulting Rate can be negotiated depending on the duration of the engagement, and the amount of material / knowledge transferred.

TRAINING

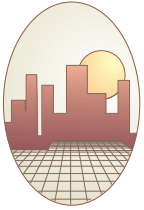
Product Courses			
Code	Description	Price	Duration
PC-GBM-DBBI	GENERIC BUSINESS MODEL (GBM) FOR THE BANKING INDUSTRY	R 12,000	3 days
PC-GBM-UFE	GBM - USER FRONT END	R 12,000	3 days
PC-GBM-SQF	GBM - SIMPLE QUERY FACILITY	R 12,000	3 days
PC-GBM-CQB	GBM - CUSTOM QUERY BUILDER	R 12,000	3 days
PC-GBM-ERS	BASEL COMPLIANCE BASED ON THE GENERIC BUSINESS MODEL (GBM)	R 12,000	3 days
PC-GBM-RC	RISK CALCULATORS BASED ON THE GENERIC BUSINESS MODEL (GBM)	R 12,000	3 days
PC-GBM-SHS	STAKEHOLDER SYSTEM BASED ON THE GENERIC BUSINESS MODEL (GBM)	R 12,000	3 days
PC-RRMT	REPORT REQUIREMENTS MANAGEMENT TOOL (content included)	R 12,000	3 days
PC-ART	ADVANCED EXTRACTION AND REPORTING SYSTEM	R 12,000	3 days
PC-DMC	DATA MODELLING CENTRE FOR THE GBM	R 20,000	5 days
PC-SOET	STANDARD OPERATING ENVIRONMENT FOR THE GBM	R 12,000	3 days
PC-DaMiT	DATA MIGRATION TOOL FOR THE GBM	R 12,000	3 days
PC-HESP	HIGH PERFORMANCE ENTERPRISE SOURCING PLATFORM	R 12,000	3 days

Standard Courses			
Code	Description	Price	Duration
SC-FCOR	FINANCIAL COMPLIANCE OVERVIEW/REPORTING	R 12,000	3 days
SC-BAC	BASEL COMPLIANCE	R 12,000	3 days
SC-AM	ASSET MANAGEMENT	R 12,000	3 days
SC-LM	LIQUIDITY MANAGEMENT	R 12,000	3 days
SC-HFDM	HEDGE FUNDS AND DERIVATIVES AND MODELLING	R 12,000	3 days
SC-CRMM	CREDIT RISK MANAGEMENT AND MODELLING	R 12,000	3 days
SC-OPMM	OPERATIONAL RISK MANAGEMENT AND MODELLING	R 12,000	3 days
SC-BCM	BUSINESS COSTING MODELS (Including ACTIVITY BASED COSTING)	R 12,000	3 days
SC-SIS	STAKEHOLDER INFORMATION SYSTEMS AND THEIR ROLE IN COMPLIANCE	R 12,000	3 days
SC-BCVTP	BUSINESS COMPLIANCE VENDORS, TECHNOLOGIES AND PRODUCTS	R 12,000	3 days
SC-GBMQRY	GBM DATA BASE INTERROGATION BY BUSINESS USERS	R 12,000	3 days

Mini Courses			
Code	Description	Price	Duration
BP-SBM	BANKING PRODUCTS - STAKEHOLDER BUSINESS MODEL	R 4,500	1 day
BP-CABM	BANKING PRODUCTS - CURRENT AND SAVINGS ACCOUNT BUSINESS MODEL	R 4,500	1 day
BP-SNTD	BANKING PRODUCTS - SAVINGS - NOTICE AND TERM DEPOSIT	R 4,500	1 day
BP-RLBM	BANKING PRODUCTS - REVOLVING LOANS BUSINESS MODEL (CA O/D, CC etc)	R 4,500	1 day
BP-RLBM	BANKING PRODUCTS - NON REVOLVING LOANS (PL. ML. AVF)	R 4,500	1 day
BP-SFBM	BANKING PRODUCTS - SPECIALISED LENDING BUSINESS MODEL (SF, PF, OF, etc.)	R 4,500	1 day
BP-FODBM	BANKING PRODUCTS - FUTURE OBLIGATION DEAL BUSINESS MODEL	R 4,500	1 day
BP-ATDBM	COMMERCIAL PRODUCTS - ASSET TRADING BUSINESS MODEL	R 4,500	1 day
BP-INVBM	FINANCIAL PRODUCTS - INVESTMENT BUSINESS MODEL	R 4,500	1 day
BP-LIBM	FINANCIAL PRODUCTS - LIFE INSURANCE BUSINESS MODEL	R 4,500	1 day
BP-STIBM	FINANCIAL PRODUCTS - SHORT TERM INSURANCE BUSINESS MODEL	R 4,500	1 day
BP-SIBM	FINANCIAL PRODUCTS - SPECIALISED INSURANCES BUSINESS MODEL	R 4,500	1 day
BP-MIBM	FINANCIAL PRODUCTS - MEDICAL INSURANCES BUSINESS MODEL	R 4,500	1 day
MC-BA-FS	BA REPORTS - BALANCE SHEET & INCOME STATEMENT	R 4,500	1 day
MC-BA-LR	BA REPORTS - LIQUIDITY RISK, SOLVENCY RISK	R 4,500	1 day
MC-BA-CR	BA REPORTS - CREDIT RISK, COUNTER PARTY RISK	R 4,500	1 day
MC-BA-IRR	BA REPORTS - INTEREST RATE RISK	R 4,500	1 day
MC-BA-MPR	BA REPORTS - MARKET / POSITION RISK, FOREIGN CURRENCY EXCHANGE RISK	R 4,500	1 day
MC-BA-DR	BA REPORTS - DERIVATIVE RISK	R 4,500	1 day
MC-BA-TR	BA REPORTS - OTHER RISKS, e.g.LEGAL, TECHNOLOGY RISK	R 4,500	1 day

Volume based discount table					
Number of People	6 ... 12	13 ...18	19 ... 22	>26	SITE
Discount %	5 %	10%	15%	25%	35%

*Discount is only available on certain standard courses and discount is given at the discretion of Infomet



Infomet

FAX BACK

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 Fax: (086) 690 3815
 E-mail: sales@infomet.com

Client Detail			
Client		Date	/ /
Requestor		Time	:
Address		Signature	
E-Mail		Name	

Request for Offering					
CODE	PRICE	DATE REQUIRED START TO END	QUANTITY NO. OF PEOPLE	ADD-ON COSTS *2	TOTAL

Registration for Courses				
TITLE	FULL NAME	POSITION	E-MAIL ADDRESS	COURSE

Notes:

¹You may fax back this form or use our web site directly: www.infomet.com/order

² **Add-on costs:** Add R400 per person for training manual if not reproduced by client. Add R180 per person per day for catering and facilities if course is held off-site (public courses). Travel and accommodation of course delegates must be arranged by client. Travel and accommodation for course lecturer must be negotiated if outside the Gauteng region.

Terms and Conditions

Delegates will be entitled to corporate rates at pre-arranged hotels.

Registration Fees: Payment is required at registration. All prices exclude VAT.

Group Discount: See Discount Table

Method of Payment: Cheques are to be made payable to System Methodologies (Pty) Ltd TA Infomet and marked as non-transferrable.

Electronic Fund Transfers can be made to **Infomet, ABSA Branch Code: 630 445, Account No: 406 922 6720**

Cancellations and Transfers: 50% refund will be given for cancellations received in writing one week before the booked course is due to commence. A replacement is welcome should the candidate be unable to attend. Full refund will be given for cancellations received in writing two weeks prior to course commencement date.